

# PARTS, ROTABLES & EXCHANGES

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## INFORMATION & SERVICES



### PARTS & ROTABLES SALES

Duncan Aviation is the largest aircraft parts & components service organization in business aviation; offering overhauls, repairs, rotables, loaners, exchanges, outright units, avionics, instruments, landing gear, and technical support to helicopters, turboprops, business, regional/commercial aircraft operators around the world.

Take advantage of Duncan Aviation's authorized in-house repair capabilities on more than 52,000 different part numbers and inventory exceeding 723,000 line items valued at over \$170 million. Parts and repair capabilities can be located in an online searchable database.

If Duncan Aviation doesn't show a part in stock, trust our sales reps to find it. Call or utilize our online live chat feature to request a quote. Parts sales representatives are available 24/7/365.

### INTERNATIONAL/AOG PARTS & ROTABLE SALES

Duncan Aviation Parts & Rotables Sales specializes in working with international and AOG customers.

A few Duncan Aviation industry advantages include:

- Managing repairs and overhauls serviced both by Duncan Aviation and other FAA-approved U.S. Repair Stations
- Consolidate freight on purchased and/or serviced items
- Shipping hazardous material from the U.S. to countries around the world.
- Instant contact with a Customer Service Rep via phone/online chat
- Airframe, Engine, & Component OEM Authorizations
- 31 aircraft parts professionals with an average 17 years experience.
- Online parts & capabilities search
- Aircraft Parts Search app: iOS/Android
- Same day shipping, 24/7/365 live support

### PREFERRED VENDOR PROGRAM

The Preferred Vendor Program gives Duncan Aviation's Part Sales team access to even more inventory ensuring they are able to meet customer needs and get the part on its way as quickly as possible at the best price available. It allows preferred vendors to take advantage of all of Duncan Aviation's marketing channels to increase sales and visibility while maintaining control of their inventories.

### MANAGED ROTABLE INVENTORY

Duncan Aviation's Managed Rotable Inventory (MRI) Program allows customers, parts brokers, aircraft operators, aircraft sales organizations and/or vendors to stock and sell their rotatable inventory to Duncan Aviation customers while still maintaining ownership, price control, and oversight. Duncan Aviation will manage every aspect of the exchange sale.

Duncan Aviation will warehouse, market, and ship your exchange inventory anywhere in the world, any time, day or night, while overseeing all the details of getting cores returned and tagged to be received back into stock to sell again. Clients have the choice to have all profits paid directly via ACH or put into a credit account for other Duncan Aviation services.

### ACQUISITION & CONSIGNMENT

When you consign inventory with Duncan Aviation, we will market your consignment to the industry and to the more than 21,500 companies and 32,600 aircraft representing 192 countries in our customer database. Inventory is insured and warehoused by Duncan Aviation and we are responsible to collect payments. Part numbers with complete trace paperwork will be offered higher consignment compensation. Consigner proceeds are paid quarterly.

Duncan Aviation will also purchase good, as-removed cores and serviceable avionics and accessories to support customers' current and future needs.

Inventory Managers seek out and buy excess or surplus equipment for all makes of business/regional aircraft and helicopters; including modifications packages removed for upgrade.

Send your available parts list to:

Avionics: [WeBuyAvionics@DuncanAviation.com](mailto:WeBuyAvionics@DuncanAviation.com)

Accessories: [WeBuyComponents@DuncanAviation.com](mailto:WeBuyComponents@DuncanAviation.com)

### ONLINE PARTS & CAPABILITIES SEARCH

Operators are able to view Duncan Aviation's vast inventory of parts and repair capabilities on the go with their phones or via an online search engine. You are also able to contact a Customer Service Rep and request a quote 24/7/365.

Search now at [www.DuncanAviation.aero/parts/search](http://www.DuncanAviation.aero/parts/search)

Download app: [www.DuncanAviation.aero/resources/apps](http://www.DuncanAviation.aero/resources/apps)